

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Royal Sundaram General Insurance Co. Ltd
 (Formerly known as Royal Sundaram Alliance Insurance Company Ltd)

31-Dec-17

Particulars	QUARTER ENDED 31st December 2017														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	25,610	7,924	-	7,924	4,00,149	2,396	4,01,797	1,623	1,647	13,524	10,538	70,433	223	4,99,785	5,33,319
Add: Re-insurance Accepted	1,295	12	-	12	-	-	-	-	-	325	23	-	-	348	1,656
Less: Commission on Re-insurance Ceded	(24,479)	(6,291)	(9)	(6,300)	(1,95,912)	-	(1,95,912)	(147)	(2,855)	(28,640)	(2,826)	(61,092)	(1,263)	(2,92,735)	(3,23,514)
Net Commission	2,426	1,645	(9)	1,636	2,04,237	2,396	2,05,885	1,476	(1,208)	(14,791)	7,735	9,341	(1,040)	2,07,398	2,11,460

Particulars	QUARTER ENDED 31st December 2016														
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	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	22,622	4,509	-	4,509	1,77,893	725	1,78,618	1,086	1,853	9,229	10,064	61,451	529	2,62,830	2,89,961
Add: Re-insurance Accepted	1,575	-	-	-	-	-	-	-	-	180	-	-	-	180	1,755
Less: Commission on Re-insurance Ceded	(26,283)	(4,977)	(320)	(5,297)	(26,482)	-	(26,482)	(120)	(3,345)	(24,470)	(2,030)	(51,490)	(1,461)	(1,09,398)	(1,40,978)
Net Commission	(2,086)	(468)	(320)	(788)	1,51,411	725	1,52,136	966	(1,492)	(15,061)	8,034	9,961	(932)	1,53,612	1,50,738

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	For Q3 2017-18	For Q3 2016-17
Agents	1,06,285	46,302
Brokers	3,47,749	1,85,528
Corporate Agency	79,285	58,130
Referral	-	-
Others (pl. specify)	-	-
TOTAL (B)	5,33,319	2,89,961

Particulars	PERIOD ENDED 31st December 2017														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	1,01,069	34,636	12	34,648	8,15,946	4,232	8,20,178	4,778	4,132	34,211	35,273	2,04,771	1,454	11,04,797	12,40,514
Add: Re-insurance Accepted	10,762	12	-	12	-	-	-	-	-	998	2,371	-	-	3,370	14,144
Less: Commission on Re-insurance Ceded	(1,17,813)	(26,691)	(727)	(27,418)	(5,30,226)	-	(5,30,226)	(452)	(6,479)	(1,03,324)	(18,221)	(2,05,434)	(7,633)	(8,71,769)	(10,17,000)
Net Commission	(5,982)	7,957	(715)	7,242	2,85,720	4,232	2,89,952	4,326	(2,347)	(68,115)	19,423	(663)	(6,179)	2,36,398	2,37,659

Particulars	PERIOD ENDED 31st December 2016														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	85,908	29,796	-	29,796	4,82,202	3,059	4,85,261	3,732	5,399	28,771	35,481	1,86,606	2,454	7,47,704	8,63,408
Add: Re-insurance Accepted	15,243	-	-	-	-	-	-	-	-	1,121	-	-	-	1,121	16,364
Less: Commission on Re-insurance Ceded	(1,14,399)	(24,437)	(1,022)	(25,459)	(72,443)	-	(72,443)	(424)	(6,522)	(86,425)	(4,971)	(1,08,058)	(6,016)	(2,84,859)	(4,24,717)
Net Commission	(13,248)	5,359	(1,022)	4,337	4,09,759	3,059	4,12,818	3,308	(1,123)	(56,533)	30,510	78,548	(3,562)	4,63,966	4,55,055

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	2017-18	2016-17
Agents	2,67,062	1,31,633
Brokers	7,58,704	5,41,353
Corporate Agency	2,14,748	1,90,422
Referral	-	-
Others (pl. specify)	-	-
TOTAL (B)	12,40,514	8,63,408

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.